# 2020 Half Year Report 2020 guidance confirmed





Givaudan

engage your senses



# Creating for happier, healthier lives, with love for nature. Let's imagine together.

Givaudan is committed to driving responsible, longterm growth while leading the way to improve happiness and health for people and nature.

With a heritage stretching back over 250 years, we have a long history of innovating scents and tastes, and are proud to be the industry leader, with approximately 25% of market share of the fragrance and flavour industry.

Together with our customers in the food, beverage, consumer goods and fragrance and cosmetics industries, we create products that delight consumers the world over. With a passion to understand consumer preferences and a relentless drive to innovate, we are at the forefront of creating scents and tastes that touch consumers' emotions.

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# At a glance First half of 2020

# **Key Figures**

For the six months ended 30 June, in millions of Swiss francs, except for earnings per share data	2020	2019	Percentage change
Group sales	3,221	3,094	4.1%
Fragrance sales	1,456	1,361	7.0%
Flavour sales	1,765	1,733	1.9%
Like-for-like sales growth	4.0%	6.3%	
Gross profit	1,359	1,274	6.7%
as % of sales	42.2%	41.2%	
EBITDA ª	734	660	11.3%
as% of sales	22.8%	21.3%	
Operating income	532	491	8.4%
as % of sales	16.5%	15.9%	
Income attributable to equity holders of the parent	413	380	8.8%
as % of sales	12.8%	12.3%	
Operating cash flow	359	271	32.5%
as % of sales	11.1%	8.8%	
Free cash flow <sup>b</sup>	178	148	20.3%
as% of sales	5.5%	4.8%	
Earnings per share – basic (CHF)	44.81	41.24	8.7%

a) EBITDA defined as Earnings before interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

# Sales performance from January to June

in millions of Swiss francs	2019 Sales as reported	like-for-like development	2020 Sales like-for-like	Change % on like-for-like basis	Acquisition impact (net)	Currency effects	2020 Sales as reported	Change % in Swiss francs
Group	3,094	125	3,219	4.0%	194	(192)	3,221	4.1%
- Fragrance	1,361	62	1,423	4.5%	127	(94)	1,456	7.0%
- Flavour	1,733	63	1,796	3.6%	67	(98)	1,765	1.9%

# Sales evolution by market - January to June

	2019		2020	Change %			2020	
	Sales	like-for-like	Sales	on like-for-like	Acquisition	Currency	Sales	Change %
in millions of Swiss francs	as reported	development	like-for-like	basis	impact (net)	effects	as reported	in Swiss francs
Mature markets	1,802	9	1,811	0.5%	128	(71)	1,868	3.4%
High growth markets	1,292	116	1,408	9.0%	66	(121)	1,353	5.1%

**Note**: Like-for-like (LFL) is defined as: (a) sales calculated using the invoicing exchange rates of the prior year, (b) excluding sales of businesses acquired from the acquisition date until the period end date, up to 12 months from the acquisition date, and (c) excluding sales of the businesses disposed of from the disposal date until the period end date of the comparable prior period.

b) Free Cash Flow refers to operating cash flow after net investments, interest paid and lease payments.

# At a glance

"Our strong performance in the first half of 2020 demonstrates our market leadership and the important role that we play in sustaining the global supply chain in food and beverage as well as in household, health and personal care products," said CEO Gilles Andrier. "I am very proud of the entire Givaudan organisation for their dedication during this challenging period and for enabling us to continue to support our customers to keep critical products available to consumers throughout the COVID-19 crisis."

# **Performance summary**



- Strong financial performance in a very challenging environment related to COVID-19 pandemic
- Global Manufacturing and supply chain sustained with minimal disruption
- Both divisions and all geographical regions contributed to the good growth
- Strong sales growth in those product categories which were not impacted by the COVID-19 pandemic
- Strategic focus areas and acquired companies continuing to contribute positively

# **Building on our capabilities**



- Strengthening our speciality ingredient capabilities and our leadership in the fast growing local and regional customer segment with the acquisition of Ungerer
- The announcement to acquire Alderys is part of our long-term strategy to expand our capabilities in bio-engineering technologies
- The acquisition of the cosmetic ingredients business of Indena further enables sustainable value creation and strengthens our global Active Beauty capabilities in botanical active cosmetic ingredients
- Partnership with start-up company Kaffe Bueno brings innovative facial skin care benefits to consumers through the launch of Koffee'Up ™, a scientifically proven premium coffee oil crafted using upcycling techniques

# Looking towards the future



- Delivery of 2020 guidance is fully on track
- Continued integration of acquired companies on to our operating platforms
- GBS almost fully implemented across the Company: GBS delivery centres working effectively within the broader Givaudan organisation
- Finalising our strategic roadmap for 2021-2025 in line with the Company's purpose

# Business performance Strong financial performance

# **Business performance**

Givaudan Group sales for the first six months of the year were CHF 3,221 million, an increase of 4.0% on a like-for-like basis and 4.1% in Swiss francs.

Fragrance Division sales were CHF 1,456 million, an increase of 4.5% on a like-for-like basis and 7.0% in Swiss francs.

Flavour Division sales were CHF 1,765 million, an increase of 3.6% on a like-for-like basis and 1.9% in Swiss francs.

As the COVID-19 pandemic continues to have an impact on a global level, Givaudan sustained strong business momentum whilst maintaining its operations and global supply chain with minimal disruption. The good growth was achieved across most product segments and geographies, with particularly strong performance in household, health and personal care segments within the Fragrance division, as well as in packaged foods, savoury, snacks and nutraceuticals in the Flavour division. In the product segments most affected by the COVID-19 pandemic, namely Fine Fragrance and to a lesser extent Active Beauty in the Fragrance division and Foodservice in the Flavour division, the Group experienced a significant reduction in business activity in the months from March through June, as the restrictions related to the COVID-19 pandemic restricted retail and travel retail activity as well as out-of-home food consumption.

In the continuing challenging environment related to the COVID-19 crisis and in line with the Company's purpose, Givaudan is strongly focused on:

- Protecting and supporting its employees. Be it those on site or those who are still working from home;
- Meeting the demands of its customers. Particularly for those products which support consumers throughout the pandemic around the world;
- Taking care of the communities in which it operates. In the early stages of the COVID-19 pandemic, the Company established the Givaudan COVID-19 Communities Fund to enable Givaudan sites to support local communities that are being affected around the world. Givaudan committed to donate at least CHF 1 million to this fund and to date, over 120 initiatives across 40 countries have been launched

#### **Group sales**

in millions of Swiss francs



# **Gross profit**

The gross profit increased by 6.7% from CHF 1,274 million in 2019 to CHF 1,359 million in 2020. Due to continued productivity gains and cost discipline, the gross margin increased to 42.2% in 2020 compared to 41.2% in 2019.

# Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA)

The EBITDA increased by 11.3% to CHF 734 million from CHF 660 million for the same period in 2019, whilst the EBITDA margin was 22.8% in 2020 compared to 21.3% in 2019. On a comparable basis, the EBITDA margin was 23.7% in 2020 compared to 22.3% in 2019.

In 2020, the Group incurred costs of CHF 4 million in relation to the implementation of the Givaudan Business Solutions organisation, compared with CHF 19 million in 2019.

### Group EBITDA

in millions of Swiss francs



# **Operating income**

The operating income increased to CHF 532 million, compared to CHF 491 million in 2019. When measured in local currency terms, the operating income increased by 18.9%. The operating margin increased to 16.5% in 2020 from 15.9% in 2019.

## Group operating income

in millions of Swiss francs



# Financial performance

Financing costs were CHF 39 million in the first half of 2020, versus CHF 36 million for the same period in 2019, largely related to the increase in net debt of the Group in connection with the recent acquisitions. Other financial expense, net of income, was CHF 13 million in 2020 versus CHF 18 million in 2019.

The interim period income tax expense as a percentage of income before taxes was 14% in 2020, compared with 13% for the same period in 2019.

## Net income

The net income for the first six months of 2020 was CHF 413 million compared to CHF 380 million in 2019, an increase of 8.8%, resulting in a net profit margin of 12.8% versus 12.3% in 2019. Basic earnings per share were CHF 44.81 versus CHF 41.24 for the same period in 2019.

### Cash flow

Givaudan delivered an operating cash flow of CHF 359 million for the first six months of 2020, compared to CHF 271 million in 2019.

Net Working capital was 27.9% of sales compared to 27.3% in 2019, with temporarily higher accounts receivable and inventory levels related to the COVID-19 pandemic.

Total net investments in property, plant and equipment were CHF 122 million, compared to CHF 77 million in 2019, as the Group continues to invest in expanding its capabilities in high growth markets. As a reminder, in 2018 the Group completed an agreement to sell and leaseback the Zurich Innovation Centre (ZIC) for a total consideration of CHF 173 million, of which CHF 60 million was received in the first six months of 2019.

Intangible asset additions were CHF 17 million in 2020, compared to CHF 17 million in 2019, as the Company continues to invest in its IT platform capabilities.

Total net investments in tangible and intangible assets were 4.3% of sales, compared to 3.0% in 2019. Excluding the impact of the ZIC transaction, total net investments in tangible and intangible assets in 2019 would have been 4.6% of sales.

Operating cash flow after net investments was CHF 220 million versus CHF 177 million recorded in 2019, an increase of 24.3%. Free cash flow was CHF 178 million in the first half of 2020, versus CHF 148 million for the comparable period in 2019, an increase of 20.3%. As a percentage of sales, free cash flow in the first six months of 2020 was 5.5%, compared to 4.8% in 2019.

# Financial position

Givaudan's financial position remained solid at the end of June 2020. Net debt at June 2020 was CHF 4,631 million, up from CHF 3,679 million at December 2019, with the increase driven by the acquisition of Ungerer in the first quarter of 2020. The leverage ratio was 56% compared to 47% at the end of 2019.

# 2020 guidance: Responsible growth. Shared success

The Company's 2020 ambition is to create further value through profitable, responsible growth. Building on the first four years of this strategic cycle, Givaudan's 2020 ambition is defined around the three strategic pillars of 'Growing with our customers', 'Delivering with excellence' and 'Partnering for shared success'.

As part of the Company's 2020 strategy, Givaudan also seeks to create value through targeted acquisitions, which complement existing capabilities in providing winning solutions for its customers. Since 2014, Givaudan has announced sixteen acquisitions, which are fully in line with the growth pillars within the Company's 2020 strategy.

Ambitious financial targets are a fundamental part of Givaudan's strategy. We aim to outpace the market with 4-5% sales growth and a free cash flow of 12-17% of sales, both measured as an average over the five-year period of our strategy cycle. It is Givaudan's intention to maintain its current dividend practice as part of this ambition.

# Givaudan's purpose

The Company's purpose, 'Creating for happier, healthier lives with love for nature. Let's imagine together', is at the heart of its strategy. Under the purpose, Givaudan has defined bold and ambitious goals in four domains, namely creations, nature, people and communities. These ambitions include doubling its business through creations that contribute to happier, healthier lives by 2030, becoming climate positive before 2050, becoming a leading employer for inclusion before 2025 and sourcing all materials and services in a way that protects the environment and people by 2030.

**Note:** Definitions and further information and reconciliations of the Group's Alternative Performance Measures can be found in the Appendix 'Alternative Performance Measures' pages 24-25.

# **Fragrance Division**

# Fragrance sales

Fragrance Division sales were CHF 1,456 million, an increase of 4.5% on a like-for-like basis and an increase of 7.0% in Swiss francs over 2019. Sales growth was driven by the particularly strong volume growth of the consumer products business unit, despite the impact on Fine Fragrances related to the COVID-19 pandemic.

Total sales for Fragrance Compounds (Fine Fragrances and Consumer Products combined) increased by 5.3% on a like-for-like basis. In Swiss francs, sales of compounds increased to CHF 1,252 million from CHF 1,171 million in 2019.

Fine Fragrance sales decreased by 16.4% on a like-for-like basis driven by a significant reduction of activity in retail stores and travel retail related to COVID-19. After a strong start to the year, driven by new wins and existing products, the months of March through June experienced a strong reduction in demand as the COVID-19 pandemic severely restricted traditional retail channels in the major Fine Fragrance markets.

Consumer Products sales increased by 11.8% on a like-for-like basis, against 8.7% for the same period in 2019, with strong demand for household, health and personal care products related to COVID-19. The excellent growth was delivered in both high growth and mature markets and was spread across all customer groups and regions.

Sales of Fragrance Ingredients and Active Beauty were almost flat with a reported reduction of 0.1% on a like-for-like basis, against a strong comparable growth of 8.2% in 2019.

The EBITDA of the Fragrance Division increased to CHF 333 million in 2020 compared to CHF 270 million for the first six months of 2019. The increase was mainly driven by higher sales, the contribution of the recent acquisitions and the result of the actions taken to contain operating expenses. The EBITDA margin increased to 22.9% in 2020 from 19.8% in 2019. On a comparable basis the EBITDA margin of the Fragrance Division was 23.4% in 2020 compared to 21.3% in 2019.

In the first six months of 2020 the division incurred costs associated with the GBS project of CHF 4 million, compared to CHF 19 million in 2019.

The operating income increased by 23.8% to CHF 264 million in 2020, versus CHF 213 million for the same period in 2019. The operating margin increased to 18.2% in 2020 from 15.7% in 2019.

# **Fine Fragrances**

Fine fragrance sales decreased by 16.4% on a like-for-like basis against a strong comparable of 8.5% growth in 2019. These results were impacted by the COVID-19 outbreak driving high

# Fragrance Division sales

in millions of Swiss francs



levels of business erosion across all customer groups and regions due to the restricted activities in retail and travel retail channels.

On a regional basis, sales performance in Western Europe was negatively impacted by the overall slowdown in demand from customers, while sustained levels of new business wins in North America were offset by established volume decline. In the high-growth markets, double-digit sales growth in Latin America was offset by weaker performance in Asia and the Middle East.

# **Consumer Products**

Consumer Products sales increased by 11.8% on a like-for-like basis with excellent growth across all customer groups and geographies, supported by increased consumption of household, health and personal care products related to COVID-19.

On a regional basis, Latin America reported double-digit growth across all customer groups and most sub-regions. Asia recorded good growth led by strong double-digit growth with local and regional customers. Europe, Africa and the Middle East delivered double-digit sales increase across all product segments led by local and regional customers, as well as strong double-digit growth in the African and Middle East sub-region. North America posted double-digit growth spread across all products segments with strong performance of international customers.

On a product segment basis, sales growth was led by doubledigit growth in Home Care and Fabric Care, followed by solid performance in Personal Care.

# Fragrance Ingredients and Active Beauty

Sales of Fragrance Ingredients and Active Beauty were almost flat with a reported decline of 0.1% on a like-for-like basis, against a strong comparable growth of 8.2% in 2019. Active Beauty performed relatively well in difficult market conditions related to COVID-19, with a minimal sales reduction thanks to its well balanced portfolio of products and customers. Fragrance Ingredients experienced a moderate single digit growth driven by Local & Regional customers.

# **Flavour Division**

## Flavour sales

Flavour Division sales were CHF 1,765 million, an increase of 3.6% on a like-for-like basis and 1.9% in Swiss francs.

The sales performance was driven by both new wins and existing products with strong business momentum across all regions coming from both Global and Local and Regional customers. The key strategic focus areas of the 2020 strategy, namely Health and Well-Being and Naturals grew at double-digit and single-digit levels respectively.

Linked to the COVID-19 pandemic, the Flavour divisions experienced a shift in demand from Foodservice and alcoholic beverages into established products in categories such as Juice Based Beverages, Culinary Solutions, Nutritional Bars, Savoury and Snacks.

From a segment perspective Dairy, Sweet Goods, Savoury and Snacks were the main contributors to the division growth.

The EBITDA increased to CHF 401 million from CHF 390 million in 2019, an increase of 2.8%, with continuing productivity gains and cost discipline contributing to the increase. The EBITDA margin was 22.7% in 2020, up from 22.5% in 2019. On a comparable basis the EBITDA margin of the Flavour Division was 23.8% in 2020 compared to 23.1% in 2019.

The operating income decreased to CHF 268 million in 2020 from CHF 278 million in 2019, a decrease of 3.5%. The operating margin was 15.2% in 2020 compared to 16.0% in 2019.

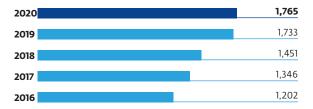
### **Asia Pacific**

Sales in Asia Pacific grew by 2.4% on a like-for-like basis, against a comparable growth of 6.2% in 2019. The highgrowth markets of Thailand and China delivered strong double-digit performance, whilst India, Indonesia and Malaysia were heavily impacted by the COVID-19 crisis. In the mature markets, growth was driven by Japan, Korea and Singapore.

From a customer perspective in Asia Pacific, there was a shift towards Global and International customers, which were less impacted by the COVID-19 crisis compared to Local and Regional customers. From a segment perspective, Savoury, Snacks and Sweet Goods contributed significantly to the growth.

## Flavour Division sales

in millions of Swiss francs



# **Europe, Africa and Middle East**

Sales in Europe, Africa and the Middle East increased by 3.4% on a like-for-like basis. In the high-growth markets of Africa and the Middle East, double-digit growth was achieved in Algeria, Egypt and Cameroon followed by the Middle East with good single-digit growth. Growth in Central and Eastern Europe was led by Russia and Turkey. In the mature markets of Western Europe, we saw very good momentum driven by France, the Netherlands, Belgium and Sweden.

The growth was driven by the Dairy, Savoury and Snacks segments.

# **North America**

On a like-for-like basis, sales in North America increased by 2.8% driven by the good performance of global and local and regional Customers. From a segment perspective good growth was achieved in Beverages, Snacks and Sweet Goods.

### **Latin America**

Sales in Latin America increased by 10.6% on a like-for-like basis, against a strong comparable of 22.8% growth in 2019. The strong growth was achieved across all markets and in the segments of Dairy, Beverage, Savoury and Sweet Goods.



# 2020 Half Year Financial Report

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# Interim condensed consolidated financial statements (unaudited)

# **Condensed consolidated income statement**

For the six months ended 30 June

in millions of Swiss francs, except for earnings per share data	Note	2020	2019
Sales	6	3,221	3,094
Cost of sales		(1,862)	(1,820)
Gross profit		1,359	1,274
as% of sales		42.2%	41.2%
Selling, marketing and distribution expenses		(412)	(373)
Research and product development expenses		(261)	(259)
Administration expenses		(104)	(109)
Share of results of joint ventures and associates		3	3
Other operating income		11	11
Other operating expense	7	(64)	(56)
Operating income		532	491
as% of sales		16.5%	15.9%
Financing costs	8	(39)	(36)
Other financial income (expense), net	9	(13)	(18)
Income before taxes		480	437
Income taxes		(67)	(57)
Income for the period		413	380
Attribution			
Income attributable to non-controlling interests		-	_
Income attributable to equity holders of the parent		413	380
as % of sales		12.8%	12.3%
Earnings per share – basic (CHF)	10	44.81	41.24
Earnings per share – diluted (CHF)	10	44.48	40.94

The notes on pages 15 to 23 form an integral part of these interim condensed financial statements (unaudited).

# Condensed consolidated statement of comprehensive income

For the six months ended 30 June

in millions of Swiss francs	2020	2019
Income for the period	413	380
Items that may be reclassified to the income statement		
Cash flow hedges		
Movement in fair value, net	(58)	(49)
Gains (losses) removed from equity and recognised in the consolidated income statement	3	3
Movement on income tax	7	4
Exchange differences arising on translation of foreign operations		
Movement in fair value arising on hedging instruments of the net assets in foreign operations	46	22
Currency translation differences	(340)	(46)
Movement on income tax	(2)	(4)
Items that will not be reclassified to the income statement		
Defined benefit pension plans		
Remeasurement gains (losses) of post-employment benefit obligations	39	(87)
Movement on income tax	(2)	(1)
Other comprehensive income for the period	(307)	(158)
Total comprehensive income for the period	106	222
Attribution		
Total comprehensive income attributable to non-controlling interests	_	_
Total comprehensive income attributable to equity holders of the parent	106	222

The notes on pages 15 to 23 form an integral part of these interim condensed financial statements (unaudited).

# Condensed consolidated statement of financial position

At period ended

in millions of Swiss francs	Note	30 June 2020	31 December 2019
Cash and cash equivalents		432	452
Derivative financial instruments	4	32	24
Financial assets at fair value through income statement	4	4	4
Accounts receivable - trade		1,472	1,365
Inventories		1,336	1,149
Current tax assets		52	50
Prepayments		49	35
Other current assets		135	163
Current assets		3,512	3,242
Derivative financial instruments	4	-	1
Property, plant and equipment		2,229	2,326
Intangible assets		4,644	4,286
Deferred tax assets		221	211
Post-employment benefit plan assets		15	32
Financial assets at fair value through income statement	4	173	177
Interests in joint ventures and investments in associates		36	34
Other long-term assets		85	87
Non-current assets		7,403	7,154
Total assets		10,915	10,396
Short-term debt	11	846	335
Derivative financial instruments	4	28	29
Accounts payable - trade and others		856	833
Accrued payroll and payroll taxes		156	189
Current tax liabilities		140	111
Financial liability - own equity instruments		133	108
Provisions		17	18
Other current liabilities		206	207
Current liabilities		2,382	1,830
Derivative financial instruments	4	130	79
Long-term debt	11	4,217	3,796
Provisions		75	69
Post-employment benefit plan liabilities		548	601
Deferred tax liabilities		329	280
Other non-current liabilities		71	82
Non-current liabilities		5,370	4,907
Total liabilities		7,752	6,737
Share capital	12	92	92
Retained earnings and reserves	12	5,803	5,961
Own equity instruments	13	(198)	(168)
Other components of equity		(2,552)	(2,245)
Equity attributable to equity holders of the parent		3,145	3,640
Non-controlling interests		18	19
Total equity		3,163	3,659
Total liabilities and equity		10,915	10,396

The notes on pages 15 to 23 form an integral part of these interim condensed financial statements (unaudited).

# Condensed consolidated statement of changes in equity

For the six months ended 30 June

2020 in millions of Swiss francs	Share Capital	Retained earnings and reserves	Own equity instruments	Cash flow hedges	Currency translation differences	Remeasure- ment of post employment benefit obligations	Equity attributable to equity holders of the parents	Non- controlling interests	Total equity
Balance as at 1 January	92	5,961	(168)	(107)	(1,613)	(525)	3,640	19	3,659
Income for the period		413					413	-	413
Other comprehensive income for the period				(48)	(296)	37	(307)		(307)
Total comprehensive income for the period		413		(48)	(296)	37	106	-	106
Dividends paid		(571)					(571)		(571)
Movement on own equity instruments, net			(30)				(30)		(30)
Non-controlling interests								(1)	(1)
Net change in other equity items		(571)	(30)				(601)	(1)	(602)
Balance as at 30 June	92	5,803	(198)	(155)	(1,909)	(488)	3,145	18	3,163

Balance as at 30 June	92	5,639	(176)	(103)	(1,587)	(519)	3,346	22	3,368
Net change in other equity items	<i>'</i>	(552)	(34)				(586)		(586)
Non-controlling interests								-	-
Movement on own equity instruments, net			(34)				(34)		(34)
Dividends paid		(552)					(552)		(552)
Total comprehensive income for the period		380		(42)	(28)	(88)	222	-	222
Other comprehensive income for the period				(42)	(28)	(88)	(158)		(158)
Income for the period		380					380	-	380
Balance as at 1 January	92	5,811	(142)	(61)	(1,559)	(431)	3,710	22	3,732
2019 in millions of Swiss francs	Share Capital	Retained earnings and reserves	Own equity instruments	Cash flow hedges	Currency translation differences	benefit	Equity attributable to equity holders of the parents	Non- controlling interests	Total equity

 $The \ notes \ on \ pages \ 15 \ to \ 23 \ form \ an \ integral \ part \ of \ these \ interim \ condensed \ financial \ statements \ (unaudited).$ 

# **Consolidated statement of cash flows**

For the six months ended 30 June

in millions of Swiss francs	Note	2020	2019
Income for the period		413	380
Income tax expense		67	57
Interest expense		38	31
Non-operating income and expense		14	23
Operating income		532	491
Depreciation of property, plant and equipment	6	100	88
Amortisation of intangible assets	6	91	80
Impairment of long-lived assets	6	11	1
Other non-cash items			
- share-based payments		24	18
- pension expense		24	19
- additional and unused provisions, net		10	4
- other non-cash items		_	(18)
Adjustments for non-cash items		260	192
(Increase) decrease in inventories		(184)	(180)
(Increase) decrease in accounts receivable		(170)	(137)
(Increase) decrease in other current assets		11	(13)
Increase (decrease) in accounts payable		100	131
Increase (decrease) in other current liabilities		(80)	(72)
(Increase) decrease in working capital		(323)	(271)
Income taxes paid		(54)	(63)
Pension contributions paid		(17)	(18)
Provisions used		(9)	(9)
Purchase and sale of own equity instruments, net		(30)	(51)
Cash flows from (for) operating activities		359	271
Increase in long-term debt	11	1,260	6
(Decrease) in long-term debt	11	(781)	(170)
Increase in short-term debt	11	2,616	1,296
(Decrease) in short-term debt	11	(2,091)	(817)
Cash flows from debt, net		1,004	315
Interest paid		(14)	(10)
Purchase and sale of derivative financial instruments, net		(15)	(2)
Lease payments	11	(28)	(19)
Transactions of non-controlling interest		(1)	, ,
Other net		(8)	_
Cash flows from financial liabilities		938	284
Distribution to the shareholders paid	12	(571)	(552)
Cash flows from (for) financing activities		367	(268)
Acquisition of property, plant and equipment		(123)	(138)
Acquisition of intangible assets		(19)	(17)
Acquisition of subsidiaries, net of cash acquired	5	(614)	(61)
Proceeds from the disposal of property, plant and equipment		1	61
Proceeds from sales of intangible assets		2	
Interest received		3	3
Purchase and sale of financial assets at fair value through income statement, net		-	2
Impact of financial transactions on investing, net		24	(17)
Other, net		1	(20)
Cash flows from (for) investing activities		(725)	(187)
Net increase (decrease) in cash and cash equivalents		1	(184)
Net effect of currency translation on cash and cash equivalents		(21)	- ,
Cash and cash equivalents at the beginning of the period		452	423
Cash and cash equivalents at the end of the period		432	239

# Notes to the interim condensed consolidated financial statements (unaudited)

# 1. Group organisation

Givaudan SA and its subsidiaries (hereafter 'the Group') operate under the name Givaudan. Givaudan SA is a limited liability company incorporated and domiciled in Switzerland. The Group is headquartered in Vernier, near Geneva, Switzerland. Givaudan is a leading supplier of creative fragrance and flavour products to the consumer goods industry. It operates in over 100 countries and has subsidiaries and branches in more than 40 countries. Worldwide, it employs 15,847 people.

The Group is listed on the SIX Swiss Exchange (GIVN).

# 2. Basis of financial statements

These financial statements are the unaudited interim condensed consolidated financial statements (hereafter 'the interim financial statements') of the Group for the six months period ended 30 June 2020 (hereafter 'the interim period'). They have been prepared in accordance with International Accounting Standard 34 'Interim Financial Reporting'.

The interim financial statements include the operations of Givaudan SA and its controlled subsidiaries where control is defined as the power to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities.

These interim financial statements should be read in conjunction with the 2019 consolidated financial statements as they provide an update of the most recent financial information available.

Taxes on income in the interim period are accrued using the tax rate that would be applicable to expected total annual earnings.

The Group operates in markets where no significant seasonal or cyclical variations in sales are experienced during the financial year. The COVID-19 pandemic has not materially affected the business activities of the Group; thus the operating results as well as the interim condensed consolidated financial statements for the six month period ended 30 June 2020 have not been materially impacted.

The 31 December 2019 statement of financial position has been derived from the audited 2019 consolidated financial statements. Givaudan SA's Board of Directors approved these interim financial statements on 17 July 2020.

# 3. Accounting policies

The accounting policies adopted are consistent with those of the annual financial statements for the year ended 31 December 2019, as described in the 2019 consolidated financial statements with the exception of the adoption as of 1 January 2020 of the standards and interpretation described below:

Amendments to IFRS 10 and IAS 28: Sales or Contribution of Assets between an Investor and its Associate or Joint Venture clarify that in a transaction involving an associate or joint venture the extent of gain or loss recognition depends on whether the assets sold or contributed constitute a business. The adoption of these amendments has no impact on the accounting of the joint arrangements currently held by the Group.

**Definition of Material: Amendments to IAS 1 and IAS 8** align the definition used in the Conceptual Framework and the standards themselves. The clarification does not impact the current practice of the Group.

**Definition of Business: Amendments to IFRS 3** narrow and clarify the definition of a business. They also permit a simplified assessment of whether an acquired set of activities and assets is a group of assets rather than a business. The amendments do not impact the current practice of the Group.

**Amendments to IFRS 9, IAS 39 and IFRS 7: Interest Rate Benchmark Reform** provide certain reliefs in connection with interest rate benchmark reform. The reliefs relate to hedge accounting and have the effect that IBOR reform should not generally cause hedge accounting to terminate. The amendments do not impact the current practice of the Group.

# 4. Financial risk management

# **Derivative financial instruments**

The Group entered into several forward starting EUR interest rate swaps in 2020, in order to protect against future increases in the EUR interest rate, while also fixing the interest rate on future debt issuance. The transactions have the following characteristics:

Entity	Issue date	Type of instrument	Currency of instrument	Notional amount in millions	Annual fixed interest rate (payment)	Floating rate (receipt)	Starting date	Maturity date	Assigned to
		Forward		25 25	0.390% 0.120%	-	20 Dec 2024	22 Dec 2031	Private placement of EUR 200 million, issued in Dec 2017 with a 7 year maturity
				50	0.499%	The 6 months EUR Libor	17 Sep 2025	17 Sep 2032	Public bond of EUR 500 million, issued in Sep 2018 with a 7 year maturity
Givaudan SA	2020	starting interest	EUR	25	0.818%				Dublic band of
		rate swaps		25	0.510%	rate	17 Sep 2030	17 Sep 2040	Public bond of EUR 800 million, issued in Sep
				25	0.145%		2030	20.0	2018 with a 12 year maturity
				25	0.304%		22 Apr	22 Apr	Public bond of EUR 500 million,
			25	0.260%		2032	2042	issued in Apr 2020 with a 12 year maturity	

In addition the Group entered into cross-currency swaps with the following characteristics:

Entity	Issue date	Type of instrument	Notional amount in millions of EUR	Notional amount in millions of USD	Annual USD fixed interest rate (payment)	Annual EUR fixed interest rate (receipt)	Starting date	Maturity date	Purpose of the instrument	
			80	87.3	2.218%	- - - 1%	22 Apr	22 Apr 2027	Conversion of the EUR 500 million public bond issued in April 2020	
		_	100	108.8	2.166%					
Givaudan SA	2020	Cross-	80	86.9	2.167%					
Givaudali SA	2020	currency swaps	80	87.0	2.166%	1%	2020		with a 7 year maturity into a USD	
			90	97.9	2.133%				synthetic debt of USD 544 million	
			70	76.2	2.126%					

In 2020 the Group applied hedge accounting on the net investment in foreign currency in Ungerer (Note 5) with the aim of being protected from the foreign currency risk on the translation of the investment in Ungerer (i.e. USD) into the Group's presentation currency (i.e. CHF). The combination of a Eurobond and cross-currency swap as one single item are designated as hedge instrument for an amount of USD 544 million corresponding to the foreign currency principal cash flow of the cross-currency swap. In the period ended 30 June 2020, it resulted in a gain of CHF 17 million recognised in currency translation differences in equity.

# Fair value measurements recognised in the statement of financial position

Financial assets consisting of equity and debt securities of CHF 111 million (31 December 2019: CHF 112 million) were measured with Level 1 inputs whereas CHF 32 million (31 December 2019: CHF 33 million) were measured with Level 2 inputs. Corporate owned life insurance of CHF 34 million (31 December 2019: CHF 36 million) were measured with Level 2 inputs.

Derivative assets of CHF 32 million (31 December 2019: CHF 25 million) and derivative liabilities of CHF 158 million (31 December 2019: CHF 108 million) were measured with Level 2 inputs. Derivative assets and liabilities consist of cross-currency swaps and forward foreign exchange contracts that are measured using quoted forward exchange rates and yield curves derived from quoted interest rates matching maturities of the contracts, and of interest swaps that are measured using quoted interest rates and yield curves derived from quoted interest rates matching maturities of the contracts.

There was no transfer between the level categories in the period. The Group did not carry out any transactions on Level 3 inputs during the period presented in these interim financial statements. The carrying amount of each class of financial assets and liabilities disclosed above approximates their fair value.

# 5. Acquisitions

### Ungerer

On 20 February 2020 Givaudan acquired 100% of the share capital of Ungerer and its affiliates for a purchase price of CHF 676 million (USD 688 million). Headquartered in New Jersey, USA, Ungerer is a leading independent company in the flavour and fragrance specialty ingredients business, most notably in essential oils, which provides a rich palette of predominantly natural ingredients for flavour and fragrance creation, as well as for end customers of such specialties. Ungerer also has an impressive local and regional customer presence for both flavours and fragrances in North America. Founded more than 125 years ago, Ungerer has developed a strong market position in all segments and a high quality reputation with its customer base. With a presence in more than 60 countries, a total of eight manufacturing facilities and six R&D centres, Ungerer's capabilities and its 650 employees will further extend Givaudan's market leadership in its core flavour and fragrance activities. As from 1 February 2020 the acquisition contributed CHF 96 million of sales and a net profit of CHF 11 million to the Group's consolidated results.

The identifiable assets and liabilities of Ungerer acquired are recorded at fair value at the date of acquisition and are as follows:

in millions of Swiss francs	Fair value
Cash and Cash equivalents	94
Accounts receivable	36
Inventories	78
Other current assets	10
Property, plant and equipment	36
- Client relationships	213
- Process-oriented technology and other	73
- Name and product brands	10
- Software / ERP system	1
Total identified intangible assets	297
Accounts payable	(4)
Other payables	(67)
Provisions	(7)
Debt	(7)
Deferred tax liabilities	(63)
Net assets acquired	403
Cash consideration	676
Goodwill	273

The goodwill of CHF 273 million arising on the acquisition relates mainly to the value of the qualified workforce and expected synergies that do not meet the criteria for recognition as separable intangible assets. The goodwill is allocated partly to the flavour division and partly to the fragrance division for the amounts of CHF 191 million and CHF 82 million respectively. The total amount of goodwill that is expected to be deductible for tax purposes is nil.

The acquired receivables are fair valued at CHF 36 million. The gross contractual amounts of the receivables acquired are CHF 37 million. The best estimation at the acquisition date of the contractual cash flows not to be collected amounts to CHF 1 million.

In compliance with IFRS 3, the fair values determined are provisional and the Group has twelve months from the date of acquisition to finalise the allocation of the acquisition price.

#### Indena

On 29 May 2020 Givaudan acquired the cosmetics business of Indena for a purchase price of CHF 32 million (EUR 30 million). Headquartered in Milan, Italy, Indena is a world leading company dedicated to the identification, development and production of high quality active ingredients derived from plants, for use in the pharmaceutical, health-food and personal care industries. With almost a century of botanical experience, Indena has developed an extensive breadth of expertise in this field, while ensuring bio-diversity and protecting the ecosystem from uncontrolled harvesting. From 29 May 2020, the acquisition has contributed CHF 0.3 million of sales to the Group's consolidated results.

The identifiable assets and liabilities of the cosmetics business of Indena acquired are recorded at fair value at the date of acquisition and CHF 21 million goodwill has been recognised. The goodwill arising on the acquisition relates mainly to the value of the qualified workforce and expected synergies that do not meet the criteria for recognition as separable intangible assets. In compliance with IFRS 3, these values determined are provisional and the Group has twelve months from the date of acquisition to finalise the allocation of the acquisition price.

# 6. Segment information

# **Business segments**

		Fragrances		Flavours		Group
For the six months ended 30 June, in millions of Swiss francs	2020	2019	2020	2019	2020	2019
Segment sales	1,456	1,361	1,765	1,737	3,221	3,098
Less inter segment sales <sup>a</sup>	-	_	-	(4)	-	(4)
Segment sales to third parties	1,456	1,361	1,765	1,733	3,221	3,094
EBITDA	333	270	401	390	734	660
as % of sales	22.9%	19.8%	22.7%	22.5%	22.8%	21.3%
Depreciation	(39)	(34)	(61)	(54)	(100)	(88)
Amortisation	(30)	(23)	(61)	(57)	(91)	(80)
Impairment of long-lived assets		-	(11)	(1)	(11)	(1)
Additions to Property, plant and equipment	39	61	36	211	75	272
Acquisitions of Property, plant and equipment	11	6	25		36	6
Additions to Intangible assets	10	17	11	10	21	27
Acquisitions of Intangible assets (excluding goodwill)	39	20	273		312	20
Total gross investments	99	104	345	221	444	325

a) Transfer prices for inter-divisional sales are set on an arm's length basis.

# Reconciliation table to Group's operating income

		Fragrances		Flavours		Group
For the six months ended 30 June, in millions of Swiss francs	2020	2019	2020	2019	2020	2019
EBITDA	333	270	401	390	734	660
Depreciation	(39)	(34)	(61)	(54)	(100)	(88)
Amortisation	(30)	(23)	(61)	(57)	(91)	(80)
Impairment of long-lived assets	_	-	(11)	(1)	(11)	(1)
Operating income	264	213	268	278	532	491
as%ofsales	18.2%	15.7%	15.2%	16.0%	16.5%	15.9%
Financing costs					(39)	(36)
Other financial income (expense), net					(13)	(18)
Income before taxes					480	437
as % of sales					14.9%	14.1%

# Classification of amortisation expenses is as follows:

	Fragrances Flavours					Group	
For the six months ended 30 June, in millions of Swiss francs	2020	2019	2020	2019	2020	2019	
Cost of sales	5	3	7	5	12	8	
Selling, marketing and distribution expenses	16	9	18	13	34	22	
Research and product development expenses	5	6	26	29	31	35	
Administration expenses	1	2	6	7	7	9	
Other operating expenses	3	3	4	3	7	6	
Total	30	23	61	57	91	80	

# 7. Other operating expense

For the six months ended 30 June, in millions of Swiss francs	2020	2019
Project related expenses	10	21
Amortisation of intangible assets	7	6
Impairment of long-lived assets	11	1
Loss on divestment	5	
Losses on disposal of fixed assets	1	1
Environmental provisions	1	_
Business taxes	10	10
Acquisition and integration related expenses	13	9
Other expenses .	6	8
Total other operating expense	64	56

During the first half of 2020 the Group continued to review its business portfolio and divested a small part of its business, which resulted in a loss on divestment of CHF 5 million. Furthermore, as part of the manufacturing footprint optimisation program, the Group restructured some of its operations and as a consequence recorded impairment charges of CHF 11 million.

# 8. Financing costs

For the six months ended 30 June, in millions of Swiss francs	2020	2019
Interest expense	38	31
Net interest related to defined benefit pension plans	3	4
Derivative interest (gains) losses	(3)	-
Amortisation of debt discounts	1	1
Total financing costs	39	36

# 9. Other financial (income) expense, net

For the six months ended 30 June, in millions of Swiss francs	2020	2019
Fair value and realised (gains) losses from derivatives instruments, net (at fair value through income statement)	3	32
Exchange (gains) losses, net	(2)	(18)
Unrealised (gains) losses from financial instruments measured at fair value through income statement	3	(5)
Interest (income)	(2)	(2)
Capital taxes and other non-business taxes	4	4
Other (income) expense, net	7	7
Total other financial (income) expense, net	13	18

# 10. Earnings per share

# Basic earnings per share

Basic earnings per share is calculated by dividing the net income attributable to shareholders by the weighted average number of shares outstanding:

	2020	2019
Income attributable to equity holder of the parent (in millions of Swiss francs)	413	380
Weighted average number of shares outstanding		
Ordinary shares	9,233,586	9,233,586
Treasury shares	(17,338)	(19,197)
Net weighted average number of shares outstanding	9,216,248	9,214,389
Basic earnings per share (CHF)	44.81	41.24

# Diluted earnings per share

For the calculation of diluted earnings per share, the weighted average number of shares outstanding is adjusted to assume conversion of all potentially dilutive shares:

	2020	2019
Income attributable to equity holder of the parent (in millions of Swiss francs)	413	380
Weighted average number of shares outstanding for diluted earnings per share of 68,834 (2019: 67,443)	9,285,082	9,281,832
Diluted earnings per share (CHF)	44.48	40.94

# 11. Debt

2020 in millions of Swiss francs	Bank borrowings	Bank facility	Bank overdrafts	Public bonds	Private placements	Total short-term and long-term debt	Total lease liabilities	Total debt
Balance as at 1 January	68	600	2	2,453	567	3,690	441	4,131
Cash flows	736	(600)	1	907	(40)	1,004	(28)	976
Non-cash changes								
- Amortisation of debt discount				1		1	4	5
- Acquisition / Divestment	3				1	4	2	6
- Currency effects	(18)			(29)	(10)	(57)	(16)	(73)
- Lease liabilities							18	18
Balance as at 30 June	789		3	3,332	518	4,642	421	5,063
Within 1 year	703		3	100		806	40	846
Within 1 to 3 years	17			249	248	514	76	590
Within 3 to 5 years	38			350	270	658	55	713
Thereafter	31			2,633		2,664	250	2,914
Balance as at 30 June	789		3	3,332	518	4,642	421	5,063

						Total short-term		
2019 in millions of Swiss francs	Bank borrowings	Bank facility	Bank overdrafts	Public bonds	Private placements	and Iong-term debt	Total lease liabilities	Total debt
Balance as at 1 January	11	169	3	2,505	582	3,270	260	3,530
Cash flows	31	431	(1)			461	(52)	409
Non-cash changes								
- Amortisation of debt discount				1		1	9	10
- Acquisition / Divestment	31		1			32	20	52
- Currency effects	(5)		(1)	(53)	(15)	(74)	(2)	(76)
- Lease liabilities							206	206
Balance as at 31 December	68	600	2	2,453	567	3,690	441	4,131
Within 1 year	2		2	250	39	293	42	335
Within 1 to 3 years	18			249	108	375	49	424
Within 3 to 5 years	40	600		150	362	1,152	35	1,187
Thereafter	8			1,804	58	1,870	315	2,185
Balance as at 31 December	68	600	2	2,453	567	3,690	441	4,131

Details of the Group's various debt transactions are as follows:

	Issue	Type	Currency of	Principal amount in		Interest	Type of	30 June 2020	31 Dec 2019
Issuer	date	of debt	principal	millions	Redeemable	rate	interest	in millions of	Swiss francs
Givaudan SA	2011	Public bonds	CHF	150	07 Dec 2021	2.125%		149	149
		Private	USD	40	06 Feb 2020	2.740%	-	reimbursed	39
Givaudan United States, Inc.	2012	placements <sup>a</sup>	USD	150	06 Feb 2023	3.300%		142	145
otates, inc.		piacements	USD	60	06 Feb 2025	3.450%	Fixed	57	58
	2014		CHF	100	18 Sep 2020	1.000%		100	100
	2014	Public bonds	CHF	150	19 Mar 2024	1.750%		150	150
	2016	i ublic borius	CHF	100	07 Dec 2022	0.000%		100	100
	2016		CHF	200	05 Dec 2031	0.625%		200	200
	2017	Private	EUR	100	20 Dec 2022		Floating	106	108
Givaudan SA	2017	placements	EUR	200	20 Dec 2024	1.331%	Fixed	213	217
			CHF	150	09 Apr 2020		Floating	reimbursed	150
	2018	Public bonds	CHF	200	09 Apr 2025	0.375%	Fixed	200	200
			EUR	500	17 Sep 2025	1.125%		529	540
			EUR	800	17 Sep 2030	2.000%		847	864
	2019	Group bank credit facility	CHF	600	26 Jun 2023		Floating	reimbursed	600
			CHF	210					
	2020	Other local borrowings	EUR	150	Various maturities		Floating	701	
		Dollowings	USD	350	maturities				
Givaudan Finance	2020	Public bond	EUR	500	22 Apr 2027	1.000%	Fixed	528	
Europe BV	2020	Fublic bollu	EUR	500	22 Apr 2032	1.625%	Fixeu	529	
			EUR	7		1.180%	Fixed	6	8
Other entities	2019	Other local borrowings	CNY	426 (2019) 609 (2020)	Various maturities		Floating	82	59
			other					3	3
Total short-term a	nd long-	term debt <sup>b</sup>						4.642	3,690

a) There are various covenants contained in these transactions covering conditions on net worth, indebtedness and EBITDA ratio to net interest expense of Givaudan United States, Inc. The company is and has been in full compliance with the covenants set.

# 12. Equity

At the Annual General Meeting held on 25 March 2020 the distribution of an ordinary dividend of CHF 62.00 per share (2019: ordinary dividend of CHF 60.00 per share) was approved. The dividend payment has been paid out of available retained earnings. At 30 June 2020, the share capital amounts to CHF 92,335,860, divided into 9,233,586 fully paid-up registered shares with a nominal value of CHF 10.00 each. Each share gives the right to one vote.

# 13. Own equity instruments

The Group holds own equity instruments and derivatives on own shares mainly to cover the anticipated obligations related to the executive share plans. At 30 June 2020 the Group held 4,594 own shares (2019: 15,541), as well as derivatives on own shares, equating to a total long position of 54,000 (2019: 44,000).

b) The fair value of the short-term and long-term debt exceeds its carrying value by approximately 5% as at 30 June 2020.

# 14. Contingent liabilities

From time to time and in varying degrees, Group operations and earnings continue to be affected by political, fiscal and regulatory developments, including those relating to environmental protection, in the countries in which it operates.

The activities in which the Group is engaged are also subject to physical risks of various kinds. The nature and frequency of these developments and events, not all of which are covered by insurance, as well as their effect on the future operations and earnings are not predictable.

Givaudan Group companies are involved in various legal and regulatory proceedings of a nature considered typical of its business, including contractual disputes and employment litigation.

One of the Group's US affiliates, Givaudan Flavors Corporation was named as a defendant in several lawsuits brought against it and other flavour and raw chemical supply companies. The plaintiffs alleged that they sustained pulmonary injuries due to diacetyl -containing butter flavours manufactured by one or more of the flavour and raw chemical supply company defendants. The majority of the cases filed against Givaudan Flavors Corporation have been settled. The Group has already recovered or will recover amounts it is entitled to under the terms of its insurance policies.

## 15. Other Information

As part of its long term strategy to expand its capabilities in bio-engineering technologies, Givaudan announced that it is to acquire Alderys. Founded in 2009, Alderys is an innovative French biotechnology company headquartered in Orsay, France, employing 30 employees. Alderys develops innovative approaches to the biological engineering of valuable compounds from renewable feedstock. The projects developed by Alderys are aimed at the chemical and cosmetic industry sectors as well as nutrition. They are recognised for offering innovative technological industrial solutions with high sustainability standards. The closing of the acquisition is expected to take place in the second half of 2020.

# Alternative Performance Measures Appendix to the 2020 Half Year Results

# Introduction

On 1 January 2019 the Directive Alternative Performance Measures (DAPM), issued by the <u>SIX Exchange Regulation</u>, came into force with the purpose to promote the clear and transparent use of alternative performance measures.

The Directive prescribes that clear and comprehensible definitions must be disclosed for all alternative performance measures used. Also, for alternative performance measures that are based on a measure included in the financial statements prepared in accordance with recognised accounting standards and which have been adjusted by adding or omitting specific items, a reconciliation statement must be disclosed to a comparable measure in the financial statement according to the recognised accounting standard. Significant reconciliation items must be explained.

### Givaudan's Alternative Performance Measures

In the 2020 Half Year Results Media Release and on pages 5 - 8 of the 2020 Half Year Report, the Group uses a number of Alternative Performance Measures that are listed and defined below.

## Like-for-Like (LFL)

LFL is defined as: (a) sales calculated using the invoicing exchange rates of the prior year, (b) excluding sales of businesses acquired from the acquisition date until the period end date, up to 12 months from the acquisition date, and (c) excluding sales of the businesses disposed of from the disposal date until the period end date of the comparable prior period.

Reconciliation tables of the LFL sales to the reported sales in accordance with IFRS have been included in the 2020 Half Year Results Media Release.

# **EBITDA**

EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

For the six months ended 30 June, in millions of Swiss francs	2020	2019
Income for the period	413	380
Interest and other financial (income) expense, net	52	54
Incometaxes	67	57
Operating income	532	491
Depreciation	100	88
Amortisation	91	80
Impairment	11	1
EBITDA	734	660

### **Comparable EBITDA**

Comparable EBITDA is the reported EBITDA, as adjusted for significant items of a non-recurring nature which have an impact on the understanding of the underlying normal operating activities.

A reconciliation table of the published EBITDA to the Comparable EBITDA (EBITDA as defined in the section EBITDA above) has been included in the 2020 Half Year Results Media Release. In that reconciliation table, all significant one-off items have been explained.

# Free Cash Flow (FCF)

FCF refers to operating cash flow after net investments, interest paid and lease payments.

For the six months ended 30 June, in millions of Swiss francs	2020	2019
Cash flows from (for) operating activities	359	271
Acquisition of property, plant and equipment	(123)	(138)
Proceeds from the disposal of property, plant and equipment	1	61
Acquisition of intangible assets	(19)	(17)
Proceeds from the disposal of intangible assets	2	
Interest paid	(14)	(10)
Lease payments	(28)	(19)
Free cash flow (FCF)	178	148
Sales	3,221	3,094
Free cash flow (FCF) as a % of sales	5.5%	4.8%

# Leverage Ratio

Leverage ratio is defined as net debt divided by the sum of net debt and equity (as defined for leverage ratio in the table below).

In millions of Swiss francs	30 June 2020	31 December 2019
Short-term debt	846	335
Long-term debt	4,217	3,796
Less: cash and cash equivalents	(432)	(452)
Net debt	4,631	3,679
Total equity attributable to equity holders of the parent	3,145	3,640
Remeasurement of post-employment benefit obligations	488	525
Equity (as defined for leverage ratio)	3,633	4,165
Net debt and equity (as defined for leverage ratio)	8,264	7,844
Leverage ratio	56%	47%

All trademarks mentioned enjoy legal protection.

This Half Year Report and Financial statements may contain forward-looking information. Such information is subject to a variety of significant uncertainties, including scientific, business, economic and financial factors. Therefore actual results may differ significantly from those presented in such forward looking statements. Investors must not rely on this information for investment decisions.

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